



DaVinci 2019 Distributor Pricing

December 3, 2018

Dear Valued Customer:

We are very pleased to announce the DaVinci pricing program for 2019, effective January 2nd.

We believe the 2019 pricing continues to provide the most customer-friendly pricing program in our industry.

- All pricing includes normal delivery methods to our customers' docks- no additional freight fees other than special services (flatbed, lift gate, pallet jack, etc.)
- Pricing is good for any quantity
- Pricing is good for all 48 contiguous states
- It's still that simple

This pricing replaces all previous pricing and special programs. Please contact DaVinci Customer Service if you have any questions.

Due to increased freight costs, DaVinci will increase Distributor Pricing by 3%, effective with all new orders received as of January 2, 2019. The increase will apply to all products.

From all of us at DaVinci, we thank you for your business and continued support!

Michael Cobb
President & CMO

Mike Ward
Regional Manager East

Aaron Adams
Regional Manager Central

Mike Vaughn
Regional Manager West

Brad Hurst
Regional Manager Southeast

Kristian Morgan
Customer Service Manager